CONTRACT

State of Vermont

Buildings and General Services Office of Purchasing & Contracting 10 Baldwin St Montpelier VT 05633-7501 United States



Vendor ID 0000267160 Excel Lan Communications PO Box 921 Northboro MA 01532 United States

Contract ID				Page	
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Contra	Contract Dates				
06/15/	06/15/2007 to 06/30/2010				
Descr	Description:		Contract Maximum		
CPS-V	OICE AND	DATA CABLING	\$	9,999,999.00	
Buyer	Name	Buyer Phone	Contra	act Status	
McInty	re.John	•	Approv	ved .	

Phone #:

Line # Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
1	VOICE AND DATA COMMUNICATION CABLING	EA	1.00000	0.00	0.00

CONTRACT TERMS AND ADDITIONAL INFORMATION

CONTRACTOR ELIGIBLE TO RECEIVE RFP'S FOR CABLING PROJECTS OF 20 OR FEWER WORKSTATIONS. REFERENCE CONTRACTOR'S PROPOSAL DATED APRIL 07, 2007.

THIS CONTRACT IS WRITTEN IN ACCORDANCE WITH STATE OF VERMONT PURCHASING AND CONTRACT ADMINISTRATION REQUEST FOR PROPOSAL DATED MARCH 16, 2007 AND THE CONTRACTORS RESPONSE TO THAT PROPOSALWITH A BID OPENING DATED APRIL 17, 2007, WHICH IS HEREIN INCORPORATED AS PART OF THIS CONTRACT.

PERIOD OF PERFORMANCE: JUNE 15, 2007 THROUGH JUNE 30, 2009 WITH AN OPTION TO RENEW FOR TWO ADDITIONAL 12 MONTH PERIODS IF MUTUALLY AGREED UPON BY THE STATE OF VERMONT AND CONTRACTOR.

ATTACHMENT: PURCHASING AND CONTRACT ADMINISTRATION TERMS & CONDITIONS DATED JANUARY 01, 2007 ARE ATTACHED AND INCORPORATED AS PART OF THIS CONTRACT.

INSTALLERS SHALL BE TRAINED AND CERTIFIED IN CATEGORY-5E INSTALLATION TECHNIQUE. WORK WILL NOT BE SUBCONTRACTED.

INSTALLATION AND MAINTENANCE SHALL BE PROVIDED THROUGHOUT THE STATE OF VERMONT. THE CONTRACTOR SHALL MEET THE FOLLOWING ON-SITE RESPONSE TIMES FOR REPAIR SERVICE:

- MAJOR SYSTEM FAILURE: 4 HOUR RESPONSE; TOTAL SYSTEM OR TWENTY-ONE (21) PERCENT OF STATIONS OUT OF SERVICE SERIOUSLY AFFECTING OFFICE OPERATIONS.
- MINOR FAILURE: 24 HOURS; AFFECTING A SINGLE STATION OR UP TO 20 WORKSTATIONS OUT OF SERVICE AFFECTING END USER OPERATIONS. MINOR REPAIRS MUST BE COMPLETED BY CLOSE OF BUSINESS ON THE SECOND BUSINESS DAY FOLLOWING THE TROUBLE REPORT.

NOTE: INSTALLATION AND MAINTENANCE SHALL BE PROVIDED THROUGHOUT THE STATE OF VERMONT. MAJOR REPAIRS MUST BE COMPLETED BY THE CLOSE OF BUSINESS ON THE WORKING DAY FOLLOWING THE TROUBLE REPORT TO THE CONTRACTOR. FAILURE TO MEET THIS STANDARD MAY RESULT IN REVOCATION OF THE CONTRACT.

NETWORKS ARE WARRANTEED AT LEAST FOR 15 YEARS FROM DATE OF INSTALLATION.

ALL INSTALLATIONS SHALL MEET THE SPECIFICATIONS OUTLINED IN THE STATE OF VERMONT REQUEST FOR PROPOSAL DATED MARCH 16, 2007 AND CONFORM TO STANDARDS SPECIFIED IN EIA/TIA-568A TELECOMMUNICATIONS WIRING STANDARD, AND THE STATE OF VERMONT, INFORMATION TRANSPORT SYSTEM INFRASTRUCTURE STANDARD OF THE TELECOMMUNICATIONS SECTION WIRING STANDARD.

ALL INSTALLATIONS SHALL BE CERTIFIED BY THE CONTRACTOR TO BE CATEGORY-3 OR CATEGORY-5E COMPLIANT.ALL CATEGORY-5E INSTALLATIONS MUST BE TESTED AND PASS 100 MHz STANDARDS. HARD COPY TEST RESULTS MAY BE REQUESTED ON SOME INSTALLATIONS

CONTRACTORS SHALL INSTALL GRAY CATEGORY-3 CABLE AND BLUE CATEGORY-5 CABLE UNLESS OTHERWISE SPECIFIED BY THE TELECOMMUNICATIONS SECTION. CATEGORY-5E CABLING WILL BE GREEN.

ALL CABLE RUNS SHALL BE CLEARLY AND NEATLY LABELED ON EACH END OF THE CABLE AND ON THE PATCH PANEL AND THE OUTLET. IDENTIFICATION PROCEDURES SHALL CONFORM TO THE EIAA/TIA-568 STANDARD.

PRICE: PRICES SHALL BE FIRM FOR THE ORIGINAL CONTRACT PERIOD. HOWEVER ANY PRICE REDUCTIONS OR SPECIAL OFFERINGS FROM THE MANUFACTURER OF CABLE OR TERMINATION EQUIPMENT MUST BE EXTENDED TO THE STATE OF VERMONT.

METHOD OF ORDERING: STATE AGENCIES MUST SUBMIT A WORK ORDER TO THE DEPARTMENT OF INFORMATION AND INNOVATION (DII) TELECOMMUNICATIONS SECTION. TELECOMMUNICATIONS WILL SOLICIT BIDS AND ISSUE ORDERS TO THE CONTRACTOR.

INVOICING: ALL INVOICES ARE TO BE RENDERED BY THE CONTRACTOR IN DUPLICATE ON THE VENDOR'S STANDARD BILLHEAD

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CPS-VOICE AND DATA CABLING		\$9,999,999.00		
Buyer Name	Buyer Phone	Contract Status		
McIntvre.John	•	Approved		

Phone #:

			Unit	Max	Max
Line # Item ID	Item Desc	UON	l Price	Qty	Amt
AND FORWARDED D	DIRECT TO THE DEPARTME	NT OF INFORMATION AND INNOVATION WITH	HA COPY TO THE	E INSTITUTION O	R AGENCY
ORDERING MATERIA	ALS OR SERVICES				

CANCELLATION: THE STATE SPECIFICALLY RESERVES THE RIGHT TO CANCEL THE CONTRACT OR ANY PORTION THEREOF PROVIDING, IN THE OPINION OF ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES, THE SERVICES OR MATERIALS SUPPLIED BY THE CONTRACTOR ARE NOT SATISFACTORY OR CONSISTENT WITH THE TERMS OF THE CONTRACT.

DEFAULT: IN CASE OF DEFAULT OF THE CONTRACTOR, THE STATE MAY PROCURE THE MATERIALS OR SUPPLIES FROM OTHER SOURCES AND HOLD THE CONTRACTOR RESPONSIBLE FOR ANY EXCESS COST OCCASIONED THERE-BY, PROVIDED, THAT IF PUBLIC NECESSITY REQUIRES THE USE OF MATERIALS OR SUPPLIES NOT CONFORMING TO THE SPECIFICATIONS THEY MAY BE ACCEPTED AND PAYMENT THEREFORE SHALL BE MADE AT A PROPER REDUCTION IN PRICE.

FAILURE: DEPARTMENTS AND INSTITUTIONS ARE REQUESTED TO ADVISE THE COMMISSIONER OF BUILDINGS AND GENERAL SERVICES AT ONCE OF FAILURE ON THE PART OF THE CONTRACTOR TO FULFILL ANY OF THE TERMS OR CONDITIONS OF THIS CONTRACT.

POLITICAL SUBDIVISIONS: POLITICAL SUBDIVISIONS OF THE STATE MAY PARTICIPATE IN THIS CONTRACT AT THE SAME PRICES, TERMS, AND CONDITIONS. ITEMS FURNISHED TO POLITICAL SUBDIVISIONS WILL BE BILLED DIRECTLY TO AND PAID FOR BY THE POLITICAL SUBDIVISIONS AND NEITHER THE STATE OR ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES PERSONALLY OR OFFICIALLY ASSUMES ANY RESPONSIBILITY.

SPECIAL PROVISIONS: THIS CONTRACT IS ALSO ISSUED ON BEHALF OF THE VERMONT STATE COLLEGES INC., A SEPARATE CORPORATION, HAVING UNDER ITS JURISDICTION CASTLETON STATE COLLEGE, JOHNSON STATE COLLEGE, LYNDON STATE COLLEGE AND THE VERMONT TECHNICAL COLLEGE. THIS ALSO APPLIES TO THE UNIVERSITY OF VERMONT.

CONTRACT: PLEASE REFER TO THE ASSIGNED CONTRACT NUMBER AND PURCHASE ORDER NUMBER ON ALL CORRESPONDENCE, DELIVERIES AND INVOICES.

06/18/2009; AMENDMENT NUMBER ONE IS ISSUED TO EXTEND THE CURRENT CONTRACT FOR A PERIOD OF ONE YEAR AS PROVIDED FOR IN THE TERMS OF THE ORIGINAL AGREEMENT. THE CONTRACT IS EXTENDED UNDER THE SAME PRICING, TERMS AND CONDITIONS. THE NEW EXPIRATION DATE IS 06/30/2010. WITH THE ISSUE OF THIS AMENDMENT THERE WILL BE ONE REMAINING OPTION OF 12 MONTHS AVAILABLE TO BE USED FOR CONTRACT RENEWAL.

IF YOU HAVE ANY QUESTIONS REGARDING THIS DOCUMENT PLEASE CONTACT: JOHN McINTYRE PURCHASING AGENT 802-828-2210 FAX 802-828-2222 john.mcintyre@state.vt.us

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Buyer Name Buyer Phone	Contract Status		
McIntyre,John	Approved		

Phone #:	
Line # Item ID Item Desc WE THE UNDERSIGNED PARTIES AGREE TO 1	Unit Max M UOM Price Qty A BE BOUND BY THIS CONTRACT
By the STATE of VERMONT	By the CONTRACTOR
Date:	Date:
Signature:	Signature:
Name:	Name:
Title:	Title:
Email:	Email: